




Business Development Executive

Noida, Uttar Pradesh, India · 5 hours ago · 0 applicants

 ₹300K/yr - ₹400K/yr · On-site · Full-time · Executive

 Skills: Deal Closure, Presentation Skills, +8 more

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About the job

Skills:
Customer Relationship Management (CRM), Communication, Evidence, Market Analysis, Presentation Skills, Presentations,

The ideal candidate will have experience in international sales willing to work in canadian process

Responsibilities

- Build relationships with prospective clients
- Maintain consistent contact with existing clients
- Manage sales pipeline
- Analyze market and establish competitive advantages
- Track metrics to ensure targets are hit

Qualifications

- Experience in full sales cycle including deal closing Demonstrated sales success
- Strong negotiation skills
- Strong communication and presentation skills
- CRM experience is preferred
- International sales process