





Salesforce Administrator

Delhi, India · 12 hours ago · 56 people clicked apply

 Hybrid · Mid-Senior level

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About the job

Ingersoll Rand is committed to achieving workforce diversity reflective of our communities. We are an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to age, ancestry, color, family or medical care leave, gender identity or expression, genetic information, marital status, medical condition, national origin, physical or mental disability, political affiliation, protected veteran status, race, religion, sex (including pregnancy), sexual orientation, or any other characteristic protected by applicable laws, regulations and ordinances.

Salesforce Administrator

Delhi, India - Hybrid

About Us

Everest Blowers Limited, part of Ingersoll Rand is a pioneer in India's industrial low-pressure and vacuum solutions, Everest offers a comprehensive range of products including dry screw vacuum pumps, mechanical vacuum boosters, customized industrial vacuum systems, twin & tri lobe Roots blowers, turbo blowers, multi-stage centrifugal blowers, side channel blowers, and spares.

Job Summary

Ingersoll Rand, a global leader in providing mission-critical industrial solutions, is seeking a talented Salesforce Administrator to join our dynamic team. This is your chance to play a pivotal role in the deployment and management of our Salesforce platform, supporting our commitment to continuous innovation and customer excellence.

We are looking for an experienced and proactive Salesforce Administrator, to drive user maturity and excellence in a large global organisation. The successful candidate will be responsible for day-to-day support, creating reports to drive improved business decision making, and improvement of our Salesforce user maturity. You'll work closely with cross-functional teams to ensure we are maximizing efficiency and capitalizing on the full features and benefits of Salesforce based on various business needs.

As a Salesforce Administrator with Ingersoll Rand, you will be at the heart of our operations, ensuring that our Salesforce environment runs smoothly and efficiently. You'll collaborate with cross-functional teams to develop and implement custom solutions that drive business growth and improve user experience. With your expertise, our Salesforce platform will not only meet the diverse needs of our global enterprise but also propel us toward new technological frontiers.

This new position will report into Digital Experience Manager and will work with a variety of global stakeholders across our Vacuum, Low Pressure, Transport and Engineered to Order businesses.

Responsibilities

- Create and manage reports, dashboards, and data analysis tools to support business insights
- Creating standard work to drive best practice
- Implement and configure Salesforce features such as workflows, validation rules, process automation, and custom objects
- Manage security settings: Oversee profiles, permission sets, roles, security settings data audits, deduplication, and cleanup to ensure data integrity and security
- Support end-users: Provide training, documentation, and resolve platform-related issues
- Collaborate with stakeholders to gather enhancement requirements and implement solutions to improve business processes

- Optimize the value of our tools, ensure seamless integrations, and identify any redundancy in features. Stay informed on new features by keeping up with platform releases and implementing them for continuous improvement
- Troubleshoot and resolve Salesforce-related issues, providing ongoing support to users and Assist with data migration, integrations, and overall system improvements

Basic Qualifications

- 2+ years of experience as a Salesforce Administrator.
- Salesforce Administrator Certification (ADM201) required; Advanced Administrator Certification is a plus.
- Strong understanding of Salesforce best practices and functionality with coaching and implementation experience
- Experience with Salesforce access management and object management is required
- Experience with data management, system integrations, and security settings.
- Excellent problem-solving skills and the ability to work independently or within a team.
- Strong communication skills and the ability to work with both technical and non-technical stakeholders
- Experience with Salesforce eCommerce Cloud, Salesforce CPQ, Field Service modules are a plus.
- Prior B2B experience is a plus

Travel & Work Arrangements/Requirements

Hybrid Working – (Located near IR Delhi Offices)

Key Competencies

- Entrepreneurial spirit able to be self-motivated with a result driven mindset
- Good attention to detail, able to think logically across complex scenarios
- Exceptional problem-solving skills with a solutions-driven mind-set driven by analytics
- Demonstrate excellent verbal, communication, and coaching abilities
- Well organised and able to demonstrate project management skills
- Ability to influence in a collaborative environment and work across multi-disciplines and BU's to get the job done
- Creative and energetic personality willing to assume multi-dimensional role.

What We Offer

- We are all owners of the company! Stock options(Employee Ownership Program) that align your interests with the company's success.
- Yearly performance-based bonus, rewarding your hard work and dedication.
- Leave Encashments
- Maternity/Paternity Leaves
- Employee Health covered under Medical, Group Term Life & Accident Insurance
- Employee Assistance Program
- Employee development with LinkedIn Learning
- Employee recognition via Awardco
- Collaborative, multicultural work environment with a team of dedicated professionals, fostering innovation and teamwork

Ingersoll Rand Inc. (NYSE:IR), driven by an entrepreneurial spirit and ownership mindset, is dedicated to helping make life better for our employees, customers and communities. Customers lean on us for our technology-driven excellence in mission-critical flow creation and industrial solutions across 40+ respected brands where our products and services excel in the most complex and harsh conditions. Our employees develop customers for life through their daily commitment to expertise, productivity and efficiency. For more information, visit www.IRCO.com.