

Business Development Executive

India · 10 hours ago · 12 applicants

✓ Remote

✓ Full-time

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About the job

Role: Business Development Executive

Company: Lifemart Insurance Brokers

Location: Remote

Job Type: Full-Time

Experience: 0 to 3 Years (Freshers can also apply)

Send CV/Resume: shivLhrdesk@gmail.com

About Us:

Lifemart Insurance Brokers is a leading insurance brokerage firm dedicated to offering customized insurance solutions, including **health, motor, travel, and commercial policies**. We focus on simplifying insurance for individuals and businesses by providing tailored plans and exceptional service.

We are looking for dynamic **Business Development Executives** to drive growth and expand our customer base.

Key Responsibilities:

- Talk to potential customers and explain our insurance products.
- Build and maintain good relationships with clients.
- Follow up with leads and close sales.
- Achieve monthly sales targets.
- Help customers with renewals and queries.

Desired Candidate Profile:

- **Education:** Graduate in any discipline (preferred).
- **Experience:** Freshers to 3 years of experience
- **Skills Required:**
 - Good communication and presentation skills.
 - Ability to work independently and in a team.

What We Offer:

- **Competitive Salary Package with Performance-Based Incentives.**
- **Training & Development Programs** to enhance skills.
- **Health and Insurance Benefits.**
- **Growth Opportunities** with a clear career path in sales and business development.
- **Supportive and collaborative work environment.**